



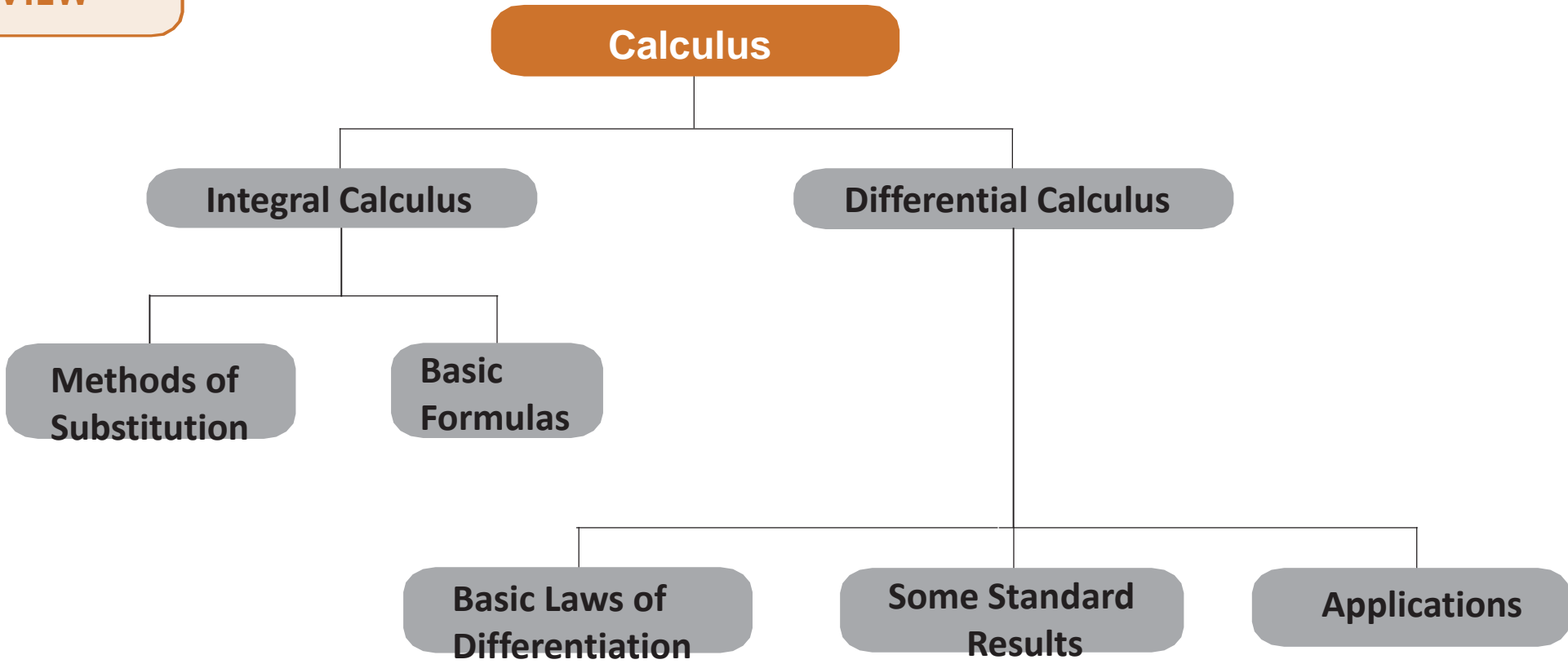
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**VIRTUAL COACHING CLASSES  
ORGANISED BY BOS (ACADEMIC), ICAI**

**FOUNDATION LEVEL  
PAPER 3: BUSINESS MATHEMATICS, LOGICAL  
REASONING & STATISTICS**

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**UNIT OVERVIEW** 



# Overview : 8.A.1

- Differentiation is one of the most important fundamental operations in calculus. Its theory primarily depends on the idea of limit and continuity of function.
- To express the **rate of change in any function** we introduce **concept of derivative which involves a very small change in the dependent variable with reference to a very small change in independent s.**
- Thus differentiation is the process of finding the **derivative of a continuous function.** It is defined as the **limiting value of the ratio of the change (increment) in the function corresponding to a small change (increment) in the independent variable (argument) as the later tends to zero.**

## 8.A.2

- Let  $y = f(x)$  be a function.
- If  $h$  (or  $Dx$ ) be the small increment in  $x$  and the corresponding increment in  $y$  or  $f(x)$  be  $Dy = f(x+h) - f(x)$  then the derivative of  $f(x)$  is defined:
- $\lim_{h \rightarrow 0}$
- $\frac{f(x+h) - f(x)}{h}$
- $= \frac{dy}{dx}$

## Limit

The limit is the value that  $y$  approaches as  $x$  approaches a given value

Differentiation is the process of computing the derivative of a function.

Let  $f(x) = x^2$  for  $x = 3$

$$\begin{aligned} f'(3) &= \lim_{h \rightarrow 0} \frac{(3 + h)^2 - 3^2}{h} \\ &= \lim_{h \rightarrow 0} \frac{9 + 6h + h^2 - 9}{h} \\ &= \lim_{h \rightarrow 0} \frac{6h + h^2}{h} \\ &= \lim_{h \rightarrow 0} (6 + h) \\ &= 6 \end{aligned}$$

# Pg 8.6

- **Example:** Differentiate each of the following functions with respect to  $x$ :
- A)  $3x^2 + 5x - 2$
- (a) Let  $y = f(x) = 3x^2 + 5x - 2$
- $= 3 \times 2x + 5 \cdot 1 - 0 = 6x + 5$
  
- B) Let  $h(x) = a^x + x^a + a$  power  $a$
- $= a^x \log a + ax^{a-1} + 0$
- C) Let  $f(x) = \frac{1}{3} x^3 - 5x^2 + 6x - 2 \log x + 3$  .
- $= x^2 - 10x + 6 - \frac{2}{x}$

# Product rule

## Product Rule

If  $f(x)$  and  $g(x)$  are both differentiable, then

$$\begin{aligned}\frac{d}{dx}[f(x)g(x)] &= f(x)\frac{d}{dx}[g(x)] + g(x)\frac{d}{dx}[f(x)] \\ &= f(x)g'(x) + g(x)f'(x)\end{aligned}$$

or

Let  $u = f(x)$  and  $v = g(x)$  then

$$\frac{d}{dx}uv = u\frac{dv}{dx} + v\frac{du}{dx}$$

$$F(x) = (3x^2 - 1)(x^2 + 5x + 2)$$

$$\begin{aligned} f'(x) &= (3x^2 - 1) \frac{d}{dx} (x^2 + 5x + 2) + (x^2 + 5x + 2) \frac{d}{dx} (3x^2 - 1) \\ &= (3x^2 - 1)(2x + 5) + (x^2 + 5x + 2)(6x) \\ &= 6x^3 + 15x^2 - 2x - 5 + 6x^3 + 30x^2 + 12x \\ &= 12x^3 + 45x^2 + 10x - 5 \end{aligned}$$



- D) Let  $y = e^x \log x$
- $Dy/dx = \text{product rule} = e^x / x + e^x \log x$

■ E)  $y = 2^x x^5$

- $dy / dx = x^5 2^x \log_e 2 + 5 \cdot 2^x x^4$

■ F) Let  $y = e^x / \log x$  ( Division / quotient rule)

- $= (\log x) \underline{d}(e^x) - e^x \underline{d}(\log x)$

- $= \frac{dx}{(\log x)^2} - \frac{e^x dx}{(\log x)^2}$

- $\frac{dx}{(\log x)^2}$

# Quotient rule

$$\frac{d}{dx} \left[ \frac{f(x)}{g(x)} \right] = \frac{g(x)f'(x) - f(x)g'(x)}{(g(x))^2}$$

$$\frac{d}{dx} \left[ \frac{Hi}{Ho} \right] = \frac{Ho \cdot dHi - Hi \cdot dHo}{HoHo}$$

# quotient of two functions

- Let  $h(x) = \frac{2x}{3x^3 + 7}$
- Quotient rule
- $= \frac{(3x^3 + 7) \cdot 2 - 2x(9x^2)}{(3x^3 + 7)^2}$

# Examples of differentiations from the 1st principle

- $d(c)/dx = 0$  where  $c = \text{constant}$
- Let  $f(x) = x^n$ , then  $dy/dx = nx^{n-1}$
- $f(x) = e^x$ ,  $dy/dx = e^x$  **Exponential Function**
- The **exponential** constant is an important mathematical constant and is given the symbol **e**. Its **value** is approximately 2.718. It has been found that this **value** occurs so frequently when mathematics is used to model physical and economic phenomena that it is convenient to write simply **e**.
- Let  $f(x) = a^x$   $dy/dx = a^x \log_e a$
- Let  $f(x) = \text{sq root } x$ , then  $dy/dx = 1 / 2x^{1/2}$
- $f(x) = \log x$ ,  $dy/dx = 1/x$

## 8.A.3 SOME STANDARD RESULTS(FORMULAS)- Table: Few functions and their derivatives

**e**= The number **e** is a mathematical constant approximately equal to 2.71828 and is the base of the natural logarithm,

Function	derivative of the function
$f(x)$	$f'(x)$
$x^n$	$n x^{n-1}$
$e^{ax}$	$ae^{ax}$
$\log x$	$1/x$
$a^x$	$a^x \log ea$
$c$ (a constant)	0

# Table: Basic Laws for differentiation

Function	Derivative of the function
(i) $h(x) = c.f(x)$ where $c$ is any real constant (Scalar multiple of a function)	$\frac{d}{dx}\{h(x)\} = c \cdot \frac{d}{dx}\{f(x)\}$
(i) $h(x) = f(x) \pm g(x)$ (Sum/Difference of function)	$\frac{d}{dx}\{h(x)\} = \frac{d}{dx}\{f(x)\} \pm \frac{d}{dx}\{g(x)\}$
(ii) $h(x) = f(x) \cdot g(x)$ (Product of functions)	$\frac{d}{dx}\{h(x)\} = f(x) \frac{d}{dx}\{g(x)\} + g(x) \frac{d}{dx}\{f(x)\}$
(i) $h(x) = \frac{f(x)}{g(x)}$ (Quotient of function)	$\frac{d}{dx}\{h(x)\} = \frac{g(x) \frac{d}{dx}\{f(x)\} - f(x) \frac{d}{dx}\{g(x)\}}{\{g(x)\}^2}$
(i) $h(x) = f\{g(x)\}$	$\frac{d}{dx}\{h(x)\} = \frac{df(z)}{dz} \cdot \frac{dz}{dx}$ , where $z = g(x)$

# Derivatives

- Derivatives measure the pitch of the line that represents a function on a graph, at one particular point on that line. **That means derivatives are the slope.**
- If the independent variable (the “input” variable in a function) is “time,” then the derivative is the rate of change, as the velocity.
- If we look at a short section of the line of the function so that the line is nearly straight, **the derivative of that section is the slope of the line.**
- **The slope of a line connecting two points on a function graph approaches the derivative when the interval between the points is zero.**

## 8.A.4 DERIVATIVE OF A FUNCTION OF FUNCTION

- If  $y = f [h(x)]$  then  $\frac{dy}{dx} = \frac{dy}{du} \times \frac{du}{dx} = f'(u) \times h'(x)$
- 
- where  $u = h(x)$



## Pg 8.8

- **Example:** Differentiate  $\log (1 + x^2)$  wrt.  $x$
- **Solution:** Let  $y = \log (1 + x^2) = \log t$  when  $t = 1 + x^2$
- $\frac{2x}{(1+x^2)}$

## 8.A.5 IMPLICIT FUNCTIONS

- A function in the form  $f(x, y) = 0$ . For example  $x^2y^2 + 3xy + y = 0$  where  $y$  cannot be directly defined as a function of  $x$  is called an implicit function of  $x$ .
- In case of implicit functions if  $y$  be a differentiable function of  $x$ , no attempt is required to express  $y$  as an explicit function of  $x$  for finding out  $dy/dx$
- In such case differentiation of both sides with respect of  $x$  and substitution of  $dy/dx = y_1$  gives the result. Thereafter  $y_1$  may be obtained by solving the resulting equation.

## Pg 8.9

- **Example:** Find  $dy/dx$  for  $x^2y^2 + 3xy + y = 0$
- Differentiating with respect to  $x$  we see
- $x^2 \frac{d}{dx} y^2 + y^2 \cdot 2x + 3(x \cdot \frac{dy}{dx} + y) + \frac{dy}{dx} = 0$
- $2y x^2 \frac{dy}{dx} + 2xy^2 + 3x \frac{dy}{dx} + 3y + \frac{dy}{dx} = 0$
- $\frac{dy}{dx}(2yx^2 + 3x + 1) = -(2xy^2 + 3y)$

## 8.A.6 PARAMETRIC EQUATION

- When both the variables  $x$  and  $y$  are expressed in terms of a parameter (a third variable), the involved equations are called parametric equations.
- $Dy/ dx = dy/ dt \cdot Dt/ dx$
- Example : If  $x = at^3$ ,  $y = a / t^3$ , find  $dy/ dx$
- $\frac{dy}{dx} = \frac{dy}{dt} \cdot \frac{dt}{dx} = \frac{-3a}{t^4} \cdot \frac{1}{3at^2} = \frac{-1}{t^6}$

# DERIVATIVE OF A FUNCTION OF FUNCTION

- **Example:** Differentiate  $\log(1 + x^2)$  wrt.  $x$
- **Solution:** Let  $y = \log(1 + x^2) = \log t$
- when  $t = 1 + x^2$
- $Dy/dx = 1/t * dt/dx = 1/(1+x^2) * 2x$

## 8.A.7 LOGARITHMIC DIFFERENTIATION

- The procedure is convenient to adopt when the function to be differentiated involves a function in its power or when the function is the product of number of functions
- **Example:** Differentiate  $x^x$  w.r.t.  $x$
- **Solution:** let  $y = x^x$  Taking logarithm,  $\log y = x \log x$
- $= x^x (1 + \log x)$
- This procedure is called logarithmic differentiation.

- If  $x^m y^n = (x+y)$  power  $m+n$  prove that  $dy/dx = y/x$
- Taking log on both sides
- $\log x^m y^n = (m+n) \log (x + y)$
- or  $m \log x + n \log y = (m+n) \log (x+y)$
- $m/x + x/y dy/dx = (m+n/x+y) (1+ dy/dx)$
- Transposing  $m/x$  to RHS and  $(m+n/x+y)$  to LHS
- $Dy/ dx = y/x$

# 8.A.9 BASIC IDEA ABOUT HIGHER ORDER DIFFERENTIATION

- Let  $y = f(x) = x^4 + 5x^3 + 2x^2 + 9$



$$\frac{dy}{dx} = 4x^3 + 15x^2 + 4x$$

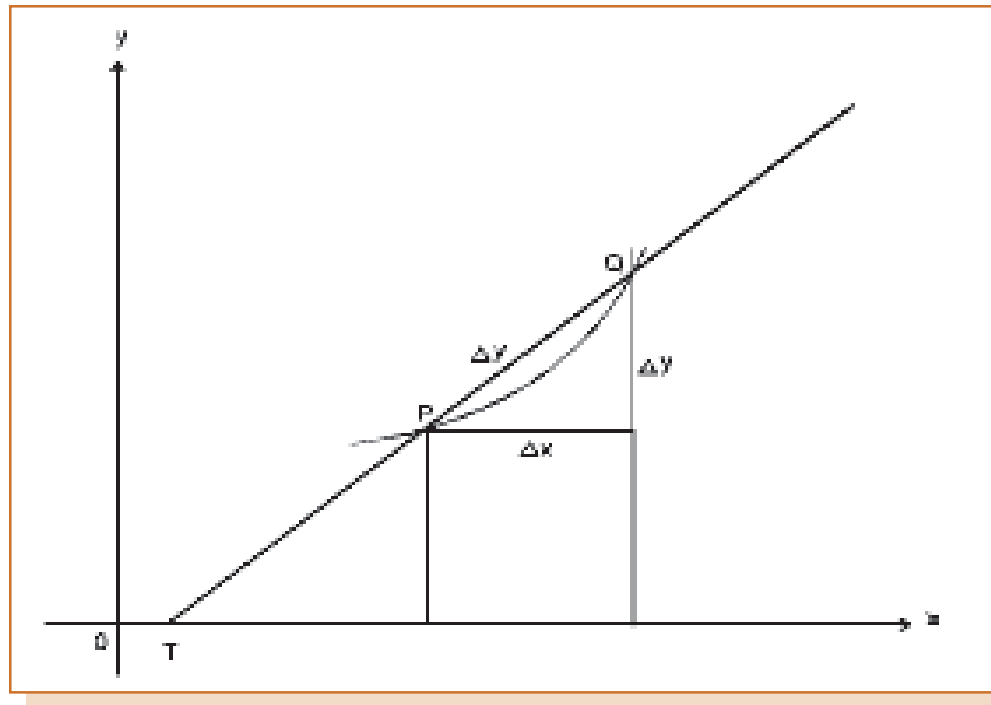
- $d^2y$

- $D^2x = 12x^2 + 30x$

- $D^3y/ dx^3 = 24x + 30$

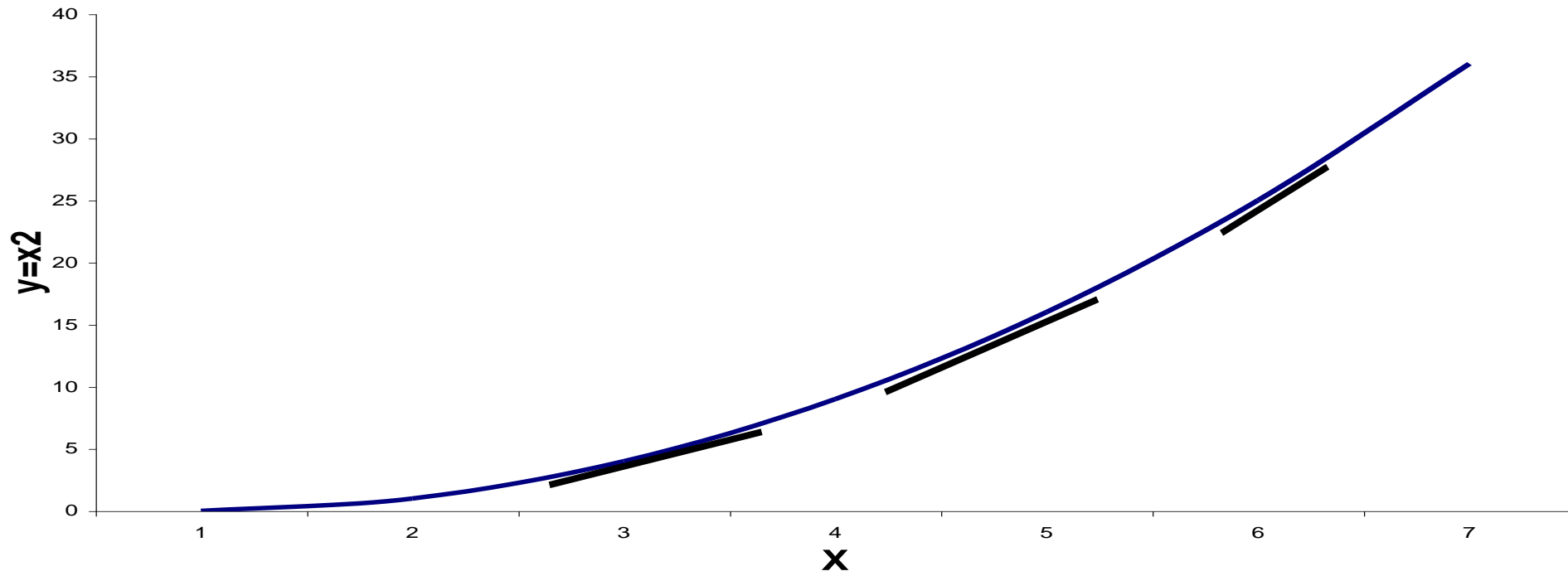


# 8.A.10 GEOMETRIC INTERPRETATION OF THE DERIVATIVE



*The slope of a curve is equal to the slope of the line (or tangent) that touches the curve at that point*

**Total Cost Curve**



which is different for different values of x

- Let  $f(x)$  represent the curve in the fig. We take two adjacent pairs P and Q on the curve Let  $f(x)$  represent the curve in the fig. We take two adjacent points P and Q on the curve whose coordinates are  $(x, y)$  and  $(x + Dx, y+Dy)$  respectively. The slope of the chord TPQ is given by  $dy/dx$
- The derivative of  $f(x)$  at a point  $x$  represents the slope (or sometime called the gradient of the curve) of the tangent to the curve  $y = f(x)$  at the point  $x$
- **Example:** Find the gradient of the curve  $y = 3x^2 - 5x + 4$  at the point  $(1, 2)$ .
- $Dy/dx = = 6x - 5$
- At  $1, 2$  -----  $6 \cdot 1 - 5 =$  gradient is 1

# Applications of Differential Calculus:

- Differentiation helps us to find out the average rate of change in the dependent variable with respect to change in the independent variable.
- It makes differentiation to have applications.
- Various scientific formulae and results involves :
  - rate of change in price,
  - change in demand with respect change in output,
  - change in revenue obtained with respect change in price,
  - change in demand with respect change in income, etc.

# Pg 8.15

- **Cost Function:** Total cost consists of two parts (i) Variable Cost (ii) Fixed Cost
- If  $C(x)$  denotes the cost producing  $x$  units of a product then  $C(x) = V(x) + F(x)$ , where  $V(x)$  denotes the variable cost and  $F(x)$  is the fixed cost. Variable cost depends upon the number of units produced (i.e value of  $x$ ) whereas fixed cost is independent of the level of output  $x$ . For example.
- **Average cost (AC or  $C$ ) = Total cost / output**
- **Average variable cost (AVC) = V.C/ Output**
- **Average Fixed Cost (AFC) = FC/ output**
- **Marginal Cost:** If  $C(x)$  the total cost producing  $x$  units then the increase in cost in producing one more unit is called marginal cost at an output level of  $x$  units and is given as  $dy/dx$
- **Marginal Cost (MC) = Rate of change in cost  $C$  per unit change in Output at an output level of  $x$  units =  $DC/dx$**
- To increase profits of a company may decide to increase its production. The question that concerns the management is how will the cost be affected by an increase in

# Differentiation in Economics

## Application I

- Total Costs =  $TC = FC + VC$
- Total Revenue =  $TR = P * Q$
- $\pi = \text{Profit} = TR - TC$
- Break even:  $\pi = 0$ , or  $TR = TC$
- Profit Maximisation:  $MR = MC$

# Example 2: pg 8.16= maxima & minima

- The cost function of a company is given by:
- $C(x) = 100x - 8x^2 + x^3 / 3$
- where  $x$  denotes the output. Find the level of output at which:
- marginal cost is minimum
- average cost is minimum
  
- $M(x) = \text{Marginal Cost} = C'(x) = d/dx (100x - 8x^2 + x^3 / 3) = 100 - 16x + x^2$
- $M(x)$  is maximum or minimum when  $M'(x) = -16 + 2x = 0$  or,  $x = 8$ .
- $D^2x / dx^2 = 2 > 0$ , so minima at  $x = 8$
- $\text{Avg Cost} = C(x) / x = 100 - 8x + x^2 / 3$

- $A(x)$  is maximum or minimum when  $A'(x) = -8 + \frac{2x}{3} = 0$
- $x = 12$
- $\frac{d^2x}{dx^2} = \frac{2}{3} > 0$
- So AC is minimum at  $x = 12$
- So AC = putting  $x = 12$  in eqn = 52



# Revenue Function – pg 8.16

- : Revenue,  $R(x)$ , gives the total money obtained (Total turnover) by selling  $x$  units of a product. If  $x$  units are sold at 'P per unit, then  $R(x)=P.X$
- **Marginal Revenue:** It is the rate of change I revenue per unit change in output. If  $R$  is the revenue and  $x$  is the output, then  $MR= DR/ DX$
- **Profit function:** Profit  $P(x)$ , the difference of between total revenue  $R(x)$  and total Cost  $C (x)$ .
- $P(X)= R(x) - C(x)$
- **Marginal Profit:** It is rate of change in profit per unit change in output
- $dP/ dx$

# Example 3 – pg 8.17

- **Example 3:** A computer software company wishes to start the production of floppy disks. It was observed that the company had to spend ₹ 2 lakhs for the technical informations. The cost of setting up the machine is ₹ 88,000 and the cost of producing each unit is ₹ 30, while each floppy could be sold at ₹ 45. Find:
  - the total cost function for producing  $x$  floppies; and
  - the break-even point.

# Solution

- Given, fixed cost = ₹ 2,00,000 + ₹ 88,000 = ₹ 2,88,000.
  - If  $C(x)$  be the total cost function for producing floppies, then  $C(x)=30x+2,88,000$
  - The Revenue function  $R(x)$ , for sales of  $x$  floppies is given by  $R(x) = 45x$ . For break-even point,  $R(x) = C(x)$
- i.e.,  $45x = 30x + 2,88,000$
- i.e.,  $15x = 2,88,000 \Rightarrow x = 19,200$ , the break-even point

# Example 4

- **Example 4:** A company decided to set up a small production plant for manufacturing electronic clocks. The total cost for initial set up (fixed cost) is ₹ 9 lakhs. The additional cost for producing each clock is ₹ 300. Each clock is sold at ₹ 750. During the first month, 1,500 clocks are produced and sold.
- What profit or loss the company incurs during the first month, when all the 1,500 clocks are sold?
- Determine the break-even point.
- (b) Total cost of producing 20 items of a commodity is ₹ 205, while total cost of producing 10 items is ₹ 135. Assuming that the cost function is a linear function, find the cost function and marginal cost function.

# Solution:

- The total cost function for manufacturing  $x$  Clocks is given by  $C(x) = \text{Fixed cost} + \text{Variable cost to produce } x \text{ Clocks} = 9,00,000 + 300x$ .
- The revenue function from the sale of  $x$  clocks is given by  $R(x) = 750 \times x = 750x$ .
  - Profit function,  $P(x) = R(x) - C(x)$
- $= 750x - (9,00,000 + 300x) = 450x - 9,00,000$
- □ Profit, when all 1500 clocks are sold  $= P(1500) = 450 \times 1500 - 9,00,000 = -2,25,000$  Thus, there is a loss of ₹ 2,25,000 when only 1500 clocks are sold.
  - At the break-even point,  $R(x) = C(x)$  or,  $9,00,000 + 300x = 750x$
- or,  $450x = 9,00,000$  □  $x = 2,000$
- Hence, 2000 clocks have to be sold to achieve the break-even point.

- Let cost function be
- $C(x) = ax+b$ , (i)
- $x$  being number of items and  $a$ ,  $b$  being constants.
- Given,  $C(x) = 205$  for  $x = 20$  and  $C(x) = 135$  for  $x = 10$ . Putting these values in (i),
- $205=20a+b$  (ii)
- $135=10a+b$  (iii)
- (ii) – (iii) gives,
- $70=10a$  or,  $a = 7$
- From(iii),  $b=135-10a=135-70=65$
- Required cost function is given by  $C(x) = 7x+ 65$
- Marginal cost function,  $C\phi(x) = 7$

- **Marginal Propensity to Consume (MPC):** The consumption function  $C = F(Y)$  expresses the relationship between the total consumption and total Income (Y),
- then the **marginal propensity to consume** is defined as the **rate of Change consumption per unit change in Income**
- i.e.  $dC / dY$  . , By consumption we mean expenditure incurred in on Consumption.
  
- **Marginal Propensity to save (MPS):** Saving,
- S is the difference between income, I and consumption,
- c, i.e .,  $dS / dY$ .

# Recap

- Limit – concept
- Derivative –concept
- Derivative – addition & subtraction
- Product rule
- Quotient rule
- Implicit functions
- Logarithmic differentiation
- Parametric functions
- Slope –tangent
- Higher order derivatives
- Maxima & minima



# Extra content : Minimum and Maximum

- Let's imagine you own a company, and your company's profit can be modeled by the function  $P(x) = -10x^2 + 1760x - 50000$ , where  $P(x)$  is your company's profit, and  $x$  is the number of products sold. To find that maximum profit and solve problems similar to this one, we need to be familiar with maximum and minimum points of a function.
- A **maximum point of a function** is the highest point on the graph of a function, or the point that takes on the largest  $y$ -value. The **minimum point of a function** is the lowest point on the graph of a function, or the point that takes on the smallest  $y$ -value. Now take a look at the graph below.



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**THANK YOU**